Voice of the Industry

2019 Booklet
1st Edition

Oman Society for Petroleum Services
BUILDING CAPACITY IN OIL AND GAS INDUSTRY
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Oman’s Oil & Gas industry has consistently played a major role in the country’s economic growth. Under the wise leadership of His Majesty Sultan Qaboos Bin Said, the sector has witnessed rapid growth, which resulted in a need to align and strengthen the long-term growth and goals of the industry. This led to the creation of the Oman Society for Petroleum Services (OPAL). We started with only 20 members and over the years we have proudly served more than 700 members from different sectors of the market. Providing a unique umbrella body for member companies, OPAL accomplishes the following:

- Fosters and promotes standards of work competence and professionalism while creating a level playing field.
- Facilitates open dialogue and broker solution within and across all sectors of the industry on topics that influence members’ activities, including technical, fiscal, safety, environmental and skills issues.
- Develops and delivers industry-wide initiatives and programmes.
- Engages with government and other external organisations that have a stake in the industry.
- Provides various platforms to share best practices.
- Promotes increase in “Local Content” of business contracts to benefit businesses and communities in Oman.

OPAL has continually evolved to position itself as the voice of the Oil & Gas business fraternity. This has been made possible by our remarkable past which in turn has paved the way for a promising future. We have cultivated an Oil & Gas culture that is conducive to progress, management techniques that are constantly updated to match the dynamic market, safety standards and a genuine concern for the environment, making us an organisation that is proactive in dealing with challenges faced by our member companies.

It is our goal to continually strengthen and improve our workflow processes and services wherever possible, and add additional services as required by our members. OPAL has enjoyed a steady growth while evolving into a mature and efficient organisation that has won the trust and respect of numerous Oil & Gas companies not just in the Sultanate, but beyond. We stand behind our commitments to our members and will work diligently to continually earn their trust and respect, while striving to deliver excellence.

Our overall aim is to raise the standard of Oman’s Oil and Gas Industry and propel it to become world class, internationally competitive and prosperous for the benefit of the business community and the country. OPAL provides member companies a unique platform to contribute and influence in the development of the national agenda.

Musallam Al Mandhari
Chief Executive Officer
OPAL is now a prominent business society in Oman. An NGO and non-profit organisation focussing on the Oil & Gas sector. The organisation was originally formed in 1996, when like-minded companies embarked on a common desire to promote industry standards and create a forum to resolve common problems and share best practices. Initially known as the Oil Industry Training Board (OITB). It was later amalgamated with Oman Oil & Gas Contractor Forum to form the Oman Petroleum Alliance (OPAL). The industry’s business society was officially registered on 27th October 2001, under the regulations governing the formation of societies at the Ministry of Social Development. Now, the organisation is formerly known as “Oman Society for Petroleum Services” but maintains “OPAL” as the brand name of the society.

Being the first approved business society for companies serving Oman’s Oil & Gas industry - OPAL began operations as a training facilitator to align stakeholders’ objectives to support the country’s new directives surrounding Omanisation.

Based on industry needs, the organisation facilitated training and employment of Omanis in both technical and administrative disciplines.

While training and employment still remains as one of the key focus areas, OPAL’s continues to expand its role to align with stakeholders’ needs in areas of Human Capital Development, Health Safety & Environment, Best Practices and Common Standards for the benefit of all its members.

QHSE is a key priority at OPAL, and the organisation aims to achieve and encourage QHSE best behaviour and practices, which is an area of key interest in the sector. OPAL is working to help maturing companies develop adequate QHSE standards; and help them as well as others strive towards ‘target zero’ to achieve no fatalities and no serious injuries in the industry thereby leading to better safety performance. All of OPAL’s Human Capital Development training schemes give priority to employee needs and focus on targeted training, which enhances competence and work ethics. The organisation understands that while employment is the objective, training is the enabler. In the last 15 years, OPAL has facilitated the training and employment of over 9,000 Omanis.
OPAL officially registered as Oman’s first society for the Oil & Gas industry.

Successfully trained 90 trainees for the Oil & Gas industry within one year of its formation.

OPAL officially registered as Oman’s first society for the Oil & Gas industry.

Compliance Verification Certificate (CVC) certification launched.

OPAL’s first portal launched.

2,309 Omanis trained and employed in the Oil & Gas industry.

746 Omanis trained and employed in the Oil & Gas industry.

636 Omanis trained and employed in the Oil & Gas industry.

5,003 total Omanis trained and employed by the end of 2005 which is more than the planned target to achieve by 2007.

1,948 Omanis trained and employed in the Oil & Gas industry.

Key Oil & Gas producers and operators adopt CVC and make it a requirement for bidding.

110 Omanis trained and employed in the Oil & Gas industry.

OPAL finances OMR 91,000 for GONU restoration projects in Quriyat.

183 Omanis trained and employed in the Oil & Gas industry.

OPAL is certified as ISO 9001, ISO 14001, OHSAS 18001.

OPAL finances OMR 45,036 for GONU restoration projects in Quriyat.

New website of OPAL launched.

Training of 9,000 Omanis in the various technical & non-technical disciplines within O&G sector.

17 TFE agreements were signed resulting in employing 317 young Omanis.

MOU signed with the Ministry of Manpower on training and employment.

491 Omanis were trained and employed in the Oil & Gas industry.

1st Five Year plan developed.

HSE Management System certification launched.

1,948 Omanis trained and employed in the Oil & Gas industry.

636 Omanis trained and employed in the Oil & Gas industry.

MOU with Ministry of Manpower renewed.

Ministry allocates OMR 2 Million for training and employment.

CA&A certification launched.

Oil & Gas Directory launched in association with POTENTIAL.

110 Omanis trained and employed in the Oil & Gas industry.

OPAL finances OMR 91,000 for GONU restoration projects in Quriyat.

183 Omanis trained and employed in the Oil & Gas industry.

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**2016**

- OPAL magazine launched in February 2016 and 2 editions produced and distributed by Dec’2016.
- OPAL Oil and Gas Forum launched with excellent media coverage.
- OPAL launches its Social Media channels on YouTube, Twitter and Facebook.

**2017**

- Development and launch of three HSE standards (Heat Stress Management, Camp and Road Safety) in March 2017.
- Upgrading of the state owned Vocational Training College at Al-Seeb with accreditation from EAL (UK qualification awarding body) in 2017.
- MoU signed with Ministry of Manpower for OPAL’s Local Workforce Development program.
- 36 Omani students certified on National Occupational Standards (NOS) for the first time.
- PDO pledges $6 million for OPAL’s TFE programme.
- More than 7000 Omanis processed through TFE since 2001.
- Organised 1st OPAL Oil & Gas Conference in November 2017.
- Successful completion of the Mobile Library project in 2017.
- OPAL Sports Event launched. More than 500 companies participate.
- Launch of OPAL STAR initiative to recognize Training Providers meeting minimum standards for the industry.

**2018**

- Development of 8 suites of National Occupational Standards (NOS) between 2016 and 2018, with final approval by Ministry of Manpower.
- Development and Launching in 2018 of
  - a) HSE Practitioners Apprenticeship Training Program with accreditation from Scottish Qualifications Authority (SQA);
  - b) Lifting Operations;
  - c) Hard Facilities Maintenance;
  - d) Mechanical Manufacturing Engineering;
  - e) Engineering Maintenance (EI&M).
- Development and Launching DROPS (Dropped Object Prevention Scheme) Management Standard in August 2018.
- Expansion of OPAL STAR initiative recognising and awarding OPAL’s “Quality Mark” to more than 20 training providers in 2018.
- Prominent role in re-deployment of 4,800 unemployed Omanis released due to the economic downturn in the Oil & Gas sector.
- Trainees attending Training for Employment (TFE) and Development (TFD) programs increased from 227 in 2017 to over 1,800 in 2018.

- Signed two agreements with Shell Development Oman (SDO) to facilitate and oversee vocational training for 36 Omanis under its Training-For-Employment (TFE) Scheme.

- Development and launch of three HSE standards (Heat Stress Management, Camp and Road Safety) in March 2017.
- Upgrading of the state owned Vocational Training College at Al-Seeb with accreditation from EAL (UK qualification awarding body) in 2017.
- MoU signed with Ministry of Manpower for OPAL’s Local Workforce Development program.
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- Successful completion of the Mobile Library project in 2017.
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- Launch of OPAL STAR initiative to recognize Training Providers meeting minimum standards for the industry.

- 356 Omani candidates processed through a total of 21 specialized OPAL programmes
- NEWREST WACASCO OMAN QHSE Award
Our Strategic Direction

Our Vision
The valuable “Voice of the Industry” inspiring capable and resilient businesses to sustain prosperity in the energy sector and Oman.

Our Mission
Uniquely serve member companies by promoting “synergies”, “added-value creation” and “capacity building” to enhance sustainability of the energy sector and the national economy.

Four themes focusing on:

- Valuable Voice of the Industry
- Sustainable “Local Content” and Prosperity for Business Communities in Oman
- Sustainable Business Practices & Common Standards for the Industry
- Greater Synergy across the Industry

Our Values
Integrity; Trust; Fairness; Transparency & Independence

Our Agenda
OPAL aims to promote Oman’s Oil & Gas industry as internationally recognised and competitive; by elevating the operating standards of member companies (small and large), and setting a consensus of minimum agreed standards, in order to create a level playing field within the sector. OPAL will continue to work with stakeholders, partners and members to achieve the following strategic objectives:

Valuable Voice of the Industry

- Provide a “Think Tank” to research and recommend viable policies to address challenges facing the sector;
- Tackle common issues adversely affecting business in the sector;
- Advocate conducive regulatory frameworks for thriving businesses serving the sector.

Sustainable “Local Content” and Prosperity for Business Communities in Oman

- Promote “Local Content” to sustain prosperity of member companies, energy sector and Oman’s economy;
- Facilitate capability development of Omani workforce at all levels by (employment & development opportunities to Omanis);
- Promote transfer and retention of technology & know-how.

Sustainable Business Practices & Common Standards for the Industry

- Promote best practices for management of HSSE (Health, Safety, Security & Environment);
- Promote best practices for quality management (quality products & services, efficiency, savings and productivity);
- Promote best practices for Human Capital Development & Management;
- Promote best practices for Business Ethics and Code of Conduct;
- Pursue relevant common standards for the industry.

Greater Synergy across the Industry

- Facilitate sharing of valuable (Technical, Business & General) information across the sector;
- Promote collaboration amongst member companies to achieve greater combined results for common goals.
Our guiding philosophies reflect the goal that each function and activity of OPAL should serve our members while addressing national needs, supporting technical and professional excellence, and utilising our resources efficiently.

**Board of Directors**

The Board of Directors is responsible for the direction and oversight of OPAL on behalf of its members comprising of seven non-executive directors elected for a term of two years. Each board member is a high ranking executive in their respective companies. All elected directors are professionals and experts in their own field, thus ensuring the best guidance for the society. The Board of Directors play a pivotal role in developing the strategic and organisational aims of the Society and ensuring the efficiency of the internal control systems.

**DR. AMER AL RAWAS**
OPAL Chairman  
Tasneea Oil & Gas Technology  
Group CEO

**DR. AFLAH AL HADHRAMI**
OPAL Deputy Chairman  
BP Exploration (Epsilon) LTD. Oman Br.  
Upstream PSCM | Middle East Region | Regional Director

**HUSAM AL JAHDHAMI**
OPAL Board Member And Treasurer  
PDO

**MOHSIN AL HADHRAMI**
OPAL Board Member  
Schlumberger Oman & Co. LLC  
CEO

**ASHRAF AL MAMARI**
OPAL Board Member  
Oman Oil Company E&P LLC  
VP. Corporate Affairs

**Dr. HAMOUD AL TOBI**
OPAL Board Member  
Al Shawamikh Oil Services S.A.O.C  
CEO

**KHALID AL KINDI**
OPAL Board Member  
BP Exploration (Epsilon) LTD. Oman Br.  
Deputy GM
The Board of Directors’ responsibilities include, amongst others, the following:

* Forming relevant steering committees and forums to handle the industry’s issues.
* Ensuring that the Society conducts its operations within the framework of the Constitution in an ethical and transparent manner.
* Appointment of the CEO and other executive managers of the Society.
* Assessing the activities and performance of the Secretariat on a quarterly basis.
* Approving the strategy, budgets, policies and business plans of the Society.
* Reviewing the annual report, financial statements, accounting policies, related party transactions and fair value of contributions received by the Society.

**The Secretariat**

The Society’s CEO is appointed by and reports to the Board of Directors. The CEO is responsible for the management of the Society’s affairs based on defined authorities delegated by the Board. In a new organisation structure to be implemented in 2019, the CEO will be supported by a team of four departments:

1. **Business Network Management;**
   * Manage and optimize OPAL’s engagements with member companies to capture their issues and requests for support.
   * Manage resolution and communications with relevant authorities concerning raised issues and requests from member companies.
   * Market OPAL’s benefits, products and services to maximize sales related to memberships, products and services as well as sponsorship of events, publications and programs organized by OPAL.
   * Manage OPAL’s events and all media publications/communications to promote OPAL’s brand and relevance to key stakeholders in the O&G sector.
   * Manage and facilitate OPAL’s member committees.

2. **Projects & Business Development;**
   * Conduct feasibility studies for new project proposals to assess viability of fulfilling desired results technically, financially and within the desired time-frames.

3. **Products & Services Support;**
   * Support member companies in their usage of OPAL’s portfolio of Products and Services.
   * Ensure that Products and Services are optimally functioning as promised and or advertised.
   * Ensure that issues raised regarding Products and Services are resolved within agreed targets.
   * Support reviews of products and services.
   * Ensure products are quality assured and audited periodically and as required.
   * Analyse data to ensure optimal use of products and services and report as appropriate.
   * Carry out approved minor enhancements of products and services.

4. **Planning & Internal Support Services.**
   * Coordinate and oversee planning processes to produce OPAL’s Strategic and Annual Business Plans.
   * Oversee and facilitate monitoring and management of OPAL’s business performance regularly.
   * Oversee and facilitate OPAL’s Quality and Risk Management systems and processes.
   * Oversee management of OPAL’s Finances ensuring adequate controls on expenditures as well as reporting of required financials regularly.
   * Manage and Support Contracts and Procurements internally.
   * Oversee management of Human Resources as per the approved Policies.
   * Manage delivery and support IT solutions required by OPAL.

OPAL outsources the external audit for the financial issues to a reputable audit firm.
OPAL has served more than 400 member companies over the past two years alone. These companies represent tens of thousands of employees across the sector in Oman making OPAL the Sultanate's premier Oil & Gas society that offers unparalleled access to industry expertise, collaborative outreach strategies, and professional networking. As a Non-Profit Organisation, OPAL's nominal membership fees support annual programs in support of member companies and a thriving Oil and Gas industry in the Sultanate. Our members are made up of companies with a diverse spectrum of primary activities serving the industry:

- Construction
- Oilfield Services
- Drilling & Well Services
- Transport & Logistics
- Training Providers
- General Marketing
- Manufacturing
- Engineering
- Inspection
- IT & Telecommunications
- Operators
- O&G Marketing
- Catering & Facilities Management
- Accounting
- Medical
- Marine

A comprehensive list of all our members can be found on our website: [www.opaloman.org](http://www.opaloman.org)
To maintain a unified and effective strategy, OPAL facilitates numerous events, forums and committees in addition to one-to-one meetings all enabling OPAL to listen to and understand common needs and issues facing member companies and then identify opportunities for all stakeholders in the country’s Oil & Gas sector. OPAL takes part in numerous advisory committees for the government of Oman which enables us to lobby common interests of member companies as well as promoting the sustainability and prosperity of businesses in the Oil & Gas sector.

The OPAL Learning Hub was inaugurated in January 2018 to provide a single web portal to enable synergies in Training courses available in Oman.

How does this benefit our members?
OPAL STAR helps speed up the process of training delivery as it takes away the burden on Operators and Contractors to perform due diligence before signing a contract with a training provider. Training Providers are audited against recognised operational standards for Health and Safety; Quality control and assurance; Quality of Teaching staff and Student Care. Successful Training providers are recognised by employers to have the mark of quality to deliver against industry standards. OPAL STAR Approved Courses asures standardized course content and delivery for the O&G sector, Learning outcomes set by the sector; Course Curriculum designed by the training Subject Matter Experts and approved by the sector.

The Learning Hub provides a central place to maintain a directory of OPAL STAR recognised providers; provide a list of approved standardized courses; facilitate booking of course participants; and provide course details and information on the standardization process.

**OPAL Standards for Training, Approval and Recognition (STAR) & Learning Hub**

OPAL STAR supports the industry’s training providers by administering a centralised entity that drives standardisation, efficiency, effectiveness and quality. The OPAL STAR provider standard creates a level playing field for training providers and demonstrates their commitment to superior professionalism, upholding industry standards, and continued learning. The STAR rankings encourage continuous improvement amongst the providers and rewards them when they achieve these standards, raising the bar every time. These merits have established a credential that is recognised across the industry and trusted by operators and contractors.
National Occupational Standards (NOS)

NOS define the occupational competencies required to perform job roles in the Oil and Gas sector. These standards are made up of Knowledge, performance indicators and activities statements that define what an employee does in his day to day work. OPAL in conjunction with sector experts and the Ministry of Manpower have developed the first such standards in Oman which are already being used to improve college curriculum and to develop National Apprenticeship programs.

How does this benefit our members?
OPAL becomes their voice in the Ministry and represents their needs when it comes to defining these standards. This also ensures that these standards are achievable, realistic and offer tangible benefits for the growth of the sector supporting the development of a competent workforce meeting international standards.

Local Workforce Development - Apprenticeship Program

Apprenticeships are jobs accompanied with skills development program designed by employers in the sector. It allows the apprentice to gain technical knowledge and real practical experience, along with functional and personal skills required for their immediate job and future career. These are acquired through a mix of learning in the workplace, formal off-the-job training and the opportunity to practice and embed new skills in a real work context. This broader mix differentiates the apprenticeship experience from training delivered to meet narrowly focused job needs. Upon completion of the apprenticeship the apprentice must be able to undertake the full range of duties, in the range of circumstances appropriate to the job, confidently and competently to the standard set by the industry.

How does this benefit our members?
Local Workforce Development programs create a local talent pool that is armed with the right kind of skills boosting Omanisation efforts.

Labour Market Intelligence Research

A research project on the Omani Labour Market with an emphasis on understanding and analysing the various qualitative and quantitative aspects of the Labour Market Trends and Labour Market Dynamics in the Oil and Gas Sector of the Sultanate of Oman. The trends cover distribution of the workforce, historic trends and future demands while the labour market dynamics cover recruitment, hard-to-fill roles, skills shortage, staff retention, apprentices and graduates and finally training and development.

How does this benefit our members?
Members have access to data that aids in strategizing, planning and verifying resource availability and ensures the sustainability of their projects in the Oil and Gas Sector. It also enables facilitation between stakeholders in the identification of resource needs (present and future) and putting in place appropriate measures to meet the identified needs.

Compliance Verification Certification (CVC)

CVC is a framework that verifies the compliance of applicant members against 5 key pillars based on OPAL standards - HSE Management System, HRD Management System, Legal Requirements, Remuneration and Omanisation.
The certification process assesses compliance in a transparent manner and aims to level the playing field while applying a uniform code across the industry. OPAL helps member companies to be audited annually (at no cost) for compliance against the minimum industry requirements. Whilst compliance was once mandatory (as per MOG’s mandate) for contractors in Oil & Gas, it is now entirely voluntary for companies desiring to demonstrate compliance with the minimum standards.

**How does this benefit our members?**
OPAL members get exclusive access to CVC quality checks along with compliance support at no cost. In order to ensure compliance, OPAL conducts workshops, trainings, etc. for its members. OPAL has a rating system for companies that reflect their scope and credibility. This assessment helps members to identify gaps specific to their requirements and area of expertise, thus greatly increasing their ability to qualify and compete in the market.

**HSE Standards Publication**
Health and Safety best practices standards are developed with the intent of raising the performance standards required by all operators and contractors in the Oil & Gas industry. These standards are developed by Subject Matter Experts (SME) from the industry, therefore, they are more apt to adapt within and even outside of the industry wherever applicable. A few such products that are available are Road Safety Standard, Camp Standard, Heat Stress Management Standard and DROPS Standard. On a yearly basis, OPAL continues to identify new standards and develop them for the industry benefits.

**How does this benefit our members?**
OPAL publishes the Book of Standards that benefits the entire Oil & Gas industry. It sets common standards that help the industry meet international standards and best business practices.

**HSE Management Systems Guidelines**
The guidelines document is specially designed for companies that want to establish an HSE Management System in their organisation.

**How does this benefit our members?**
It helps the organization set up a QHSE Process and manage all related policies, setting objectives, targets, plans, leadership etc.

**OPAL Roadworthiness Assurance Standard (RAS) Certification**
This is a substandard that certifies vehicles based on requirements stated in the OPAL Road Safety Standard. The objective is to maintain the roadworthiness of a vehicle when serving in the Oil and Gas industry in meeting standards required in the industry in order to prevent and minimize Motor Vehicle Incidents (MVIs).

**How does this benefit our members?**
Members can get all their vehicles inspected at an OPAL approved garage to make sure that their vehicles are fit for roads and sites. In this certification process, everything is checked like lights, seatbelts, engine etc. before they start operating on sites. A single RAS Certificate is valid and recognized across the industry.

**OPAL In-Vehicle Monitoring System (IVMS) Approval**
This is a requirement specified in OPAL Road Safety Standard where IVMS service providers’ equipment and its management system are evaluated for compliance and approved for use in the Oil and Gas industry.

**How does this benefit our members?**
OPAL assesses IVMS suppliers to make sure that they comply with common industry standards for monitoring and reporting (e.g. real-time/weekly monitoring of speed limits, rash braking, acceleration, idle time, etc.). The common practices will promote desired driver behaviours leading to an injury free driving environment and limit related lost time incidents.
OPAL Defensive Driving Permit
This is an industry recognized driving permit that ensures safe driving skills and attitudes are applied and followed by every driver to achieve an injury or incident free driving environment. This permit enables the driver to serve across the industry with a single permit which is renewed periodically.

How does this benefit our members?
As an advanced driver’s training and assessment system, drivers that qualify can drive on any Oil & Gas site. This saves Operators and Contractors significant time and effort from having to train or test drivers who already have OPAL’s DD Permit that is recognised across the industry.

Multiple Speed Limited Device (MSLD) - OPAL Approved
This device controls the speed of a vehicle as per geo-fenced speed limits within Oil & Gas concession blocks and ROP posted speed limit signs on public roads. The device complies with OPAL Road Safety Standards.

How does this benefit our members?
MSLD is a mandatory part of the OPAL Road & Safety standard and it helps prevent accidents on-sites or on public roads.

OPAL’s Competence Card (OCC)
OPAL’s Competence Card is issued to individuals who prove to be proficient in OPAL defined skill sets such as HSE Practitioner, HR Practitioner, Lifting Personnel, etc. This is a mandated requirement for members as well as non-members. It captures and ensures competency in their line of work.

HR Policies and Standards
Following the strikes that took place in the oil-fields, OPAL developed minimum employment standards to tackle the problems faced by the employees and businesses working in the Oil & Gas sector. The minimum standards of employment cover aspects related to the minimum pay structure for both Well Engineering and non-Well Engineering employees. This is adopted across companies amongst the Exploration and Production Community as well as their contractors and sub-contractors.

How does this benefit our members?
OPAL facilitates a better understanding of Omani Labour Laws for its members and also helps them to be compliant with the required standards. When required, OPAL acts as a mediator between its members and the relevant Ministry to resolve issues and expedite the process. OPAL also helps members analyse their Omanisation levels based on business requirements along with talent redeployment within the Oil & Gas sector.

Standard Job Codes
The project was launched to update the Job Code Catalogue in association with the Ministry of Manpower. With the introduction of various new jobs with specific descriptions over the years, it has become imperative to update the catalogue so that these changes reflect in the Ministry’s Data. Due to generalisation of job codes that haven’t been updated, the number of employees performing a certain job is over or understated and this leads to misleading data.

How does this benefit our members?
Specific job names and job descriptions for given Job Code enables OPAL members to get access to actual information which then guides decision makers in matters related to workforce planning and organisational structure.
Training For Employment (TFE)
Since 2010, OPAL has facilitated funding to train and later provide employment for more than 9000 Omani youth. TFE programs train Omani High School Leavers in a vocational skill, and upon successful completion, they are employed by a private sector organization.

How does this benefit our members?
TFE programs give back to the community by equipping Omani youth with practical skills required by the industry. Members then get access to a local talent pool that is already trained and ready, thus saving them time, effort and money.

Training for Development (TFD)
Started in 2007, Training for Development programs help employees advance their careers with training programs that are industry recognized and certified in HR and HSE. It covers various focussed training programs like:

- OPAL/INSEAD Leadership Development Program
- HRCP – HR Certification Program
- HSE CP - Certification Program

How does this benefit our members?
These training programs help member companies gain access to the industry’s essential development tools for their employees and offer various exclusive benefits at a minimal fee.

OPAL Oil & Gas Conference (OOGC)
The OPAL Oil & Gas Conference is an industry recognised symposium that discusses and highlights the latest developments and directions of the industry and its current challenges and business opportunities. As part of the conference, the future of Oman’s Oil & Gas sector is discussed with important perspectives from the industry leaders.

How does this benefit our members?
It brings together local and international Oil & Gas companies, technology and service providers, equipment suppliers, and various other companies directly serving the industry’s requirements, making it an important networking platform.

OPAL Sports Event
An annual meet, the OPAL Sports Event is a unique gathering aiming to foster sportsmanship, teamwork and cooperation amongst employees (and their families) of OPAL member companies. Spread over a duration of a week or so, the event covers many sports organised in several stages such as: Mountain Biking, Football, Golf, Cricket, Bowling and Marathon. Part of the Social Development project, this event also strengthens the partnership between OPAL and the society.

How does this benefit our members?
This event gives the participants an unparalleled platform to meet and compete with not just their colleagues but also professionals from across the sector, as well as the general public. It provides a unique recreational opportunity for all participants and fosters a healthy workforce.

Business Best Practices Awards
Members use OPAL and its annual event as a platform to showcase, promote and share their Best Practices with the sector. This covers Human Capital Development, QHSE, Technical Excellence and SMEs Development.

Advisory & Consultancy Services
OPAL provides advisory services to its members on HR issues, Staff Redeployment, Omanisation Plans, HSE Standards, Labour Laws and any other Oil & Gas sector related business issues.

Engagements in various Oil & Gas Forums
Changes to Labour Laws & creating common industry standards through Forums such as HSSE Forum, HR Forum, Contractors’ Forum, Drilling Contractors’ Forum, etc.

Business Promotion and Marketing
OPAL members have access to the OPAL Community, Events and Publications to network with other members and players from the Sultanate’s Oil & Gas industry.
OPAL provides a single umbrella body to promote and facilitate agreement on and maintenance of common standards on QHSE, work competency, operational effectiveness and professionalism. Our overall aim is to raise the standard of Oman’s Oil and Gas Industry and propel it to become world class, internationally competitive and prosperous for the benefit of the business community and the country. OPAL is the conduit by which the “Voice of the Industry” can be heard and our unique structure ensures impartiality for any single organisation or Government body. Our projects and programs are created specifically to aid local talent development that in turn adds value to related initiatives. OPAL provides member companies the unique platform to contribute and influence in the development of the national agenda.
As a valued OPAL member, your organization continues to be acknowledged as an esteemed supporter of the sustainable development of Oman’s Oil & Gas industry. Moreover, your organization continues to be eligible to benefit from our ever-increasing products & services. Needless to say, member companies have the opportunity to collectively influence policies affecting the industry via OPAL as the respected “Voice of the Industry”.

OPAL is a non-profit organisation that relies on subscription fees, contributions and sponsorships primarily from its member companies to cover operational expenses.

With your continued support, we will be able to enhance our services aimed at boosting the prosperity of the industry and more importantly of member companies (like yours) serving the Oil & Gas Industry. The annual membership subscription fees, whilst being nominal, go a long way to fund the annual programs of OPAL aimed at serving common interests of member companies and the industry.

Visit our website to register online.

www.opaloman.org
What Do Our Stakeholders Say About Us?

I want to recognise OPAL for enabling us to connect the dots, helping us connect with trade unions, ministries, government, operators, contractors, etc. I think if we have to grow and progress through these difficult times, we need to get together and solve issues together because individually we will struggle. I admire the work OPAL has done in addressing all this.

Raoul Restucci, Managing Director and Director, Petroleum Development Oman, LLC

Very good discussions amongst Oil & Gas operators and the contractor community. I congratulate OPAL on this year’s Oil & Gas conference and look forward to similar successful Oil & Gas conferences in the future.

John Malcolm, Executive Managing Director OOCEP

We signed with OPAL about road safety. We know OPAL has a very extensive program when it comes to road safety. We wanted to talk to an organisation that has all the experience and learn their rules and regulations. We foresee that this will really help us improve safety at Sohar Port Freezone. It’s good to see that Oman has such a professional organisation like OPAL and that they have made a comprehensive manual on road safety which they have shared with us. OPAL is helping us build road safety for our truckers and also for private cars. We are very grateful to OPAL for sharing their knowledge with us.

Mark Geilenkirchen, CEO SOHAR Port and Freezone

The Oil & Gas industry needs an organisation like OPAL to be its voice; OPAL is actually demonstrating that it is delivering on that promise. OPAL is by far the most professional and the most representative of communities in the Sultanate.

His Excellency Salim Bin Nasser Al Aufi, Under-Secretary of the Ministry of Oil and Gas
Stay Updated With OPAL And The Industry

Keep a finger on the pulse of the industry and read about the latest news and events with our publications. You can also participate in our various specialised events and get first-hand information straight from the industry stalwarts.

Publications:
- OPAL Magazine
- OPAL Monthly Newsletter
- OPAL Books Of Standards

Events:
- Best Practice Awards
- OPAL Oil & Gas Conference
- OPAL Sports Event
Interact With Us

We actively interact with our members and anyone else who might be interested in knowing more about us or Oman’s Oil & Gas sector online at:

- www.opaloman.org
- opal-oman-society-for-petroleum-services
- @opal_oman
- OPALsocietyOman
- Oman Society for Petroleum Services

Let’s get connected!