

INSEAD

The Business School
for the World®



الجمعية العمانية للخدمات النفطية
Oman Society for Petroleum Services

Opal - INSEAD Leadership Development Programme

Executive Education

The **OPAL-INSEAD Leadership Development Programme** is the result of a key partnership between **OPAL** and INSEAD – both leading organisations in their respective fields. INSEAD is positioned to design and develop an exceptional programme that leads the executives to develop fresh perspectives and new ways of thinking about business challenges.

The programme has been created to enhance the leadership skills of Omani nationals at middle and senior management levels, thereby increasing the likelihood of their accessing the higher management ladder.

The programme should create an impactful experience that will be action-oriented, highly collaborative, and customised. It will also offer an opportunity to practice key skills such as leading and influencing others, enabling change and innovation, and strategic thinking through an impactful experience within a collaborative and challenging team environment.

The programme should also make participants understand what it means to build and manage high performance cultures, understand and organise around customers, and gain further knowledge around organisational capabilities in finance and human capital development.

This remarkable journey will aim to nurture the leaders of the oil and gas industry, and potentially a broader high-potential group of executives, in Oman and regionally. The graduates would expect to gain insight into the workings of today's global oil and gas industry, and understand the industry's value drivers in light of its changing dynamics and leadership challenges.

Key benefits

- Increase your ability to deal with change and negotiate the way to success
- Improve awareness of the dynamics of power and influence and how to make responsible use of both
- Insights into leading a team by formulating strategic objectives and defining leadership style
- Enhance your ability to obtain results through others by improving self-awareness, motivating your team and influencing your organisation
- Gain tools for setting direction and vision to guide teams and units to create a high-performance culture

Participant profile

Managers Level

- Middle or senior managers from all functional areas who have typically made the transition from managing individual contributors to managing other managers
- At least 6 years' management experience, increasingly broad responsibilities and high potential for top leadership positions that can impact organisational results

Assistant Managers Level

- Managers with at least 3 to 6 years' experience leading teams (including MBA graduates) who are looking for specific development in leadership and management
- The programme will benefit a range of candidates – from high-potentials to experienced technical specialists who have come to leadership positions late in their careers

Expand your horizon. Make an impact.

Programme content

The programme is focused on covering the following themes:

Managerial Level:

- Strategic Thinking
- Leadership: Self and Others
- Finance
- Enabling Change
- Leading High-Performance Teams

Assistant Managerial Level:

- Business Strategy and Innovation
- Leadership Styles
- Customer Centricity
- Organizing for High Performance
- Strategic HR

Location

Muscat, Oman

Costs

To be disclosed

Date and length

Length: 12 to 18 months

Contact us

To secure your place on the programme, please contact:

OPAL Head Office

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INSEAD Middle East Campus

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About

INSEAD

As one of the world's leading and largest graduate business schools, INSEAD offers participants a truly global educational experience. With campuses in Europe (France), Asia (Singapore) and Middle East (Abu Dhabi), INSEAD's business education and research spans three continents. Its 145 renowned faculty members from 40 countries inspire more than 1,400 students in its degree and PhD programmes. In addition, more than 11,000 executives participate in INSEAD's executive education programmes each year.

INSEAD MBA programme is ranked #1 by the Financial Times in 2016 and 2017.

More information about INSEAD can be found at www.insead.edu.

OPAL

(**OPAL**) – Oman Society for Petroleum Services is the first Society in Oman's Petroleum Industry to be officially approved and registered in the Sultanate of Oman, on 27 October, 2001 under the regulations governing the formation of societies with the Ministry of Social Development.

OPAL - is the industry forum society for Oman's Petroleum Industry. It is a non-profit organization. Its more than 400 members are made up of Oil & Gas companies, including Oil & Gas Producers & Operators, Contractors and Suppliers – large and small.

More information about **OPAL** can be found at www.opaloman.org