

Curriculum Vitae

Name: - Abdullah Said Ibrahim Al-Hinai.



Nationality : Omani
Date of Birth : 01/Sep/1974

Education: -

- 2005-2006 Master Degree (MSc) in Engineering Project Management with Merit,
(GPA: 3)
Place: Bournemouth University (UK).
- 2001-2005 University Degree in Telecommunications Engineering with Distinction,
Grade A, (GPA: 4)
Place: Caledonian College of Engineering (Oman), in affiliation with
Glasgow Caledonian University (UK).
- 1992-1993 General Secondary School Certificate (Science Section)
Place: Al-Sheikh Majid Bin Khamis School – Sultanate of Oman.

Career History: -

- Jan 2021 – To Date: (Chief Executive officer)
Tabreed Oman S.A.O.C. ([District Cooling Company](#))
- Jan 2008 – Dec 2020: (Projects & Planning Director)
Tabreed Oman S.A.O.C. ([District Cooling Company](#))
- Jan 2007 – Dec 2007: (Equipment's Engineer)
MB Petroleum Services
- Sep 1993 – Dec 2006: (Radio Supervisor/Projects Director Assistant)
Royal Navy of Oman (RNO)

Last Modification Date: 26 February 2023

Current Job Duties/Responsibilities: -

Jan 2021 – To Date	<i>Chief Executive Officer</i> Tabreed Oman S.A.O.C.
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Looking after the entire company business in a day-to-day basis

Purpose and Summary:

- As part of the Executive Management team being responsible for Tabreed Oman image and profitability in the market.
- To ensure that Tabreed Oman achieve its set business goals through effective planning, delegating, coordinating, staffing, organizing and timely decision making.

Key Deliverables:

Planning:

- Provide leadership and vision to the company by assisting the Board and staff with the development of long range and annual plans, and with the evaluation and reporting of progress on plans.
- Oversee preparation of Annual Reports summarizing progress on short and long-range achievements.
- Steer and guide Department Heads within the company in formulating their strategies in alignment with the overall company strategy and goals.
- Strategically use common resources & platforms across company by centralizing operations & guidelines to benefit & optimize on cost, economy of scale.

Leadership & Management:

- Oversee all the activities in the various departments, including hiring to critical positions, training, and retention.
- Oversee the development and implementation of Tabreed Oman Policies.
- Oversee the Performance management and improvement systems & Manage Employee relations.
- Company-wide committee facilitation including planning & execution.
- Ensure periodic management meetings and discuss issues related to the departments; provide guidance in resolution and direction.
- Step in when required and take up accountability and responsibility of issues to be resolved.
- Setting up a robust performance management system by driving the key performance indicators for departments' heads and monitoring them periodically to review progress and guide them as relevant.
- Manage external stakeholder relationships with Suppliers, Partners, Government bodies, etc. with the view of securing the resources required by the company.
- Maintaining the continuity and development of the company business.
- Identifying potential areas of business growth and expansion.

- Ensure Tabreed Oman reputation, image and credibility are always protected.
- Oversee the day-to-day functional control across various company activities.
- Directing & coordinating organizational functional units so that their activities are carried out in an integrated manner.
- Exercising the financial authority within the purview set by the Board of Directors.
- Oversee the human resource management of the company.
- Lead the implementation of the organizational structure and staffing plans to meet the ongoing and future operational & organizational needs of the company.
- Ensuring an environment that motivates rewards and compensate employees in a manner consistent with individual and group achievement.
- Facilitating the control process including establishing of standards, measuring performance against these standards, and correcting the deviations from these standards & plans.

Financial Administration:

- Oversee preparation of annual budget, regular variance statements and annual audit.
- Provide vision regarding overall financial health of SIS.
- Provide vision and leadership in long range fiscal planning to ensure the continuity and solvency of SIS.
- Provide recommendations regarding effective utilization of long and short-term debt, including refinancing and purchasing/sales.

Hobbies: -

Networking and Public Communication and Relation / Reading / Swimming and walking / Introducing to new people / Traveling / Serving the net / Learning new things.

References: -

References are available upon request.

All the information given above is true according to my knowledge