



## ALI AL LAWATI

Board Member at Oman Society for Petroleum Services – OPAL

Board Member at Oman Institute of Oil & Gas - instOG

## CONTACT

LinkedIn:

<https://www.linkedin.com/in/ali-al-lawati-a435635b/>

## SKILLS

Leadership  
Strategic Planning  
Executive Management  
Marketing Strategy  
People Planning

## SOCIAL PARTICIPATION

SPE Student Chapter President 2002  
Engineering Society Chairman 2003

## PROFILE

**Senior Executive leading the largest international oilfield service company in the region with over 8 years of international experience. Strategic leader and entrepreneur driving fast growth along the Oman 2040 vision. Focusing on portfolio diversification, In country value creation through industry localization, attracting investments, local SME development, job and diversity creation and local talent development. Proven track record of In country value achieving over 84% national workforce, operating state of art facilities and training center in Oman**

## WORK EXPERIENCE

### **Schlumberger Oman, Pakistan & Yemen – Regional Managing Director**

Jun 2020 – Present (Muscat)

Leading the largest oilfield service company with Oman, Pakistan and Yemen with over 3000 employees, driving the company's long strategy and way ahead of development of our Business Strategy, Organization Model and Operational Performance keeping safety a top priority along with ensuring no impact to the environment. A new strategic approach within the new energy domain, we have set our ambition in supporting the Sultante in electricity production through evaluating the Geothermal applications and potentials. On the long term we are planning to further grow the new energy portfolio within the Green Hydrogen.

### **Schlumberger Oman - Managing Director**

Sep 2018 – Jun 2020 (Muscat)

Managing the largest oilfield service company in Oman with over 2000 employees, three state of the art facilities located in SQU, Nizwa and Rusyl Industrial areas covering majority of the upstream and midstream services.

### **Schlumberger Middle East - Regional Transformation Director**

Jul 2017 – Aug 2018 (Abu Dhabi)

Led the change management across the region creating agile and efficient organizational structure, defining the new organizational process, performance indicators and digital requirements to drive Process Integrity, Compliance & Performance Assessments, Cross functional objectives and Implementations of projects to achieve superior business results.

### **Schlumberger Oman - HR Manager**

Sep 2014 – Jun 2017 (Muscat)

Heading the HR function from employee support, compensation & benefits, recruiting, government relations & public relations. Ensuring the function achieves its goal of strategic workforce planning, talent management, retention and succession planning of our local workforce.

### **Schlumberger Saudi – Operations Manager**

Mar 2012 – Aug 2014 (Al Khobar)

Led the largest sales team making sure to provide the best service and support to our clients maintaining the highest level of service

delivery which enabled us to achieve the highest market share and record financial performance

**Schlumberger Oman – Operations Manager**

Jan 2008 – Feb 2012 (Muscat)

First Omani to lead the company driving the sales of the down hole tools to the oil & gas industry covering activities with all operators in country.

**EDUCATION**

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**Sultan Qaboos University**

Sep 1999 - Dec 2004

Bachelor's Degree in petroleum engineering and Natural Gas